

**Partha Ray** (<https://profiles.stanford.edu/partha-ray>)

Associate Director, Biodesign Faculty Fellowship, Stanford Byers Center for Biodesign

Partha Ray is a mission-driven medtech innovation leader with over 25 years of deal & operating experience at leading global organizations. Partha has launched products and closed deals which benefit over 9M patients and generate over \$20B/yr in revenues today.

Global Commercial Experience:

Partha has led global launches of 6 medtech products and led a \$500M/yr commercial business during 9 years in global marketing leadership roles at Medtronic (Diabetes) and Johnson & Johnson (Ethicon). Partha launched the first real-time continuous glucose monitoring (CGM) products in the world in 2005 and 2006 as Global Product Manager for CGM at Medtronic, following it up with an impactful tenure in corporate development at Dexcom from 2019 - 2022.

Deal experience:

Partha has diverse transactions experience including 8 equity investments, 2 M&As, 5 partnerships, and a JV deal gained over 10+ years in corporate business development, corporate venture capital, private venture capital, and angel investing. Have meaningfully contributed to major medtech industry deals including the Verb Surgical joint venture between J&J (Ethicon) and Alphabet (Verily), the acquisition of Neuwave Medical at J&J (Ethicon), and the structuring and formation of Dexcom Ventures.

Partha holds a BS in Electrical Engineering with honors from Northwestern University, an MBA from the UCLA Anderson School of Management, and was an Innovation Fellow at Stanford Biodesign.

At present, Partha funds promising medtech companies and plays value-added roles such as expert Board Member, Interim CEO, and/or Advisor. In addition to his extensive operating experience, Partha brings portfolio company board experience from his prior investor position at RCT Ventures. Partha's academic interests lie in the area of medtech corporate innovation, with a particular focus on leveraging design thinking and interdisciplinary experience sets to enable actual need-based innovation in complex, global organizations. Partha is Faculty at a post-doc program at Stanford Biodesign and has helped select, mentor and graduate 36 Stanford Faculty to-date.